



PARTNER PLAYBOOK

Better Headset Performance with Polycom Unified Communications Solutions

Connect, communicate and collaborate clearly

The VXi performance advantage begins with the industry's best noise canceling—guaranteed. Proven by third-party testing, VXi's clear, natural sound quality ensures you can hear and be heard, the first time, maximizing the benefits of Polycom Unified Communications (UC) solutions.

But VXi's real-world innovations go beyond sound quality. Our UC ProSet LUX™, for example, is the first headset with a built-in LED presence indicator. Designed around established UC standards, the LUX LED limits unwanted interruptions and boosts user productivity.

With VXi, you get more than just compatibility. Paired with your Polycom phone, VXi solutions give you the performance you need to connect, communicate and collaborate more effectively.



Key features

The best sound in the business

VXi's sound quality advantages are verified by independent third-party testing. No other headset can match the noise-canceling effectiveness of VXi. Many of our headsets also feature wideband audio, for clear, easy-to-understand sound that minimizes miscommunication and misunderstanding.

A legacy of innovation

For nearly 25 years, VXi has been dedicated to building better headsets. That dedication has led to innovation after innovation, like the first amplifier to work directly with all major competitors' headsets and the first headset with a built-in LED presence indicator.

All-day comfort and day-after-day durability

VXi headsets were born in the contact center, so they're perfectly adapted to 24/7/365 use. Lightweight and comfortable enough to wear all day, our headsets are also tough enough to deal with real-world, every-day use.

We hear you

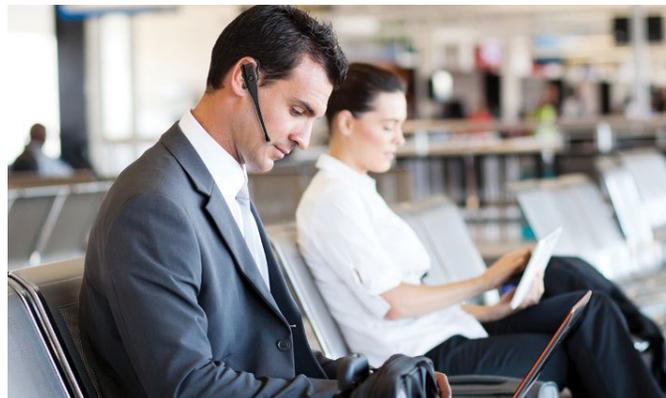
We built our business the way we build our headsets: by listening to our customers and responding to their needs. VXi understands your business. We know the challenges you face, every day. So we design and build products, and develop innovative technologies, to help you meet them.

Qualifying questions

1. Are you looking for a headset that's compatible with your Polycom phone?
2. Are you looking for a headset for applications where sound quality is critical?
3. Would your business benefit from the industry's most effective noise-canceling technology?
4. Are you looking for a headset that's designed specifically for Unified Communications applications?
5. Are you looking for both wired and wireless headsets?
6. Do you need a wireless office headset that allows you to answer and end calls away from your desk?

Why choose VXi?

VXi provides the best-performing headsets, telecommunications and speech recognition solutions for the benefit of mobile professionals, small and large businesses, and contact centers around the world. From Bluetooth® to Unified Communications, we've got you covered. We meet the highest global standards for product quality and service, and back you with the industry's best warranties. We design, market, sell and support our products from Dover, NH, and pride ourselves on delivering value, excellence and innovation—all of which makes VXi The Sound Choice.™



Key differentiators

Call Clarity: VXi headsets sound better. Our noise canceling is the best in the industry, eliminating as much as 95% of distracting background noise. And our high-performance receivers deliver crystal-clear, natural sound.

Comfort: VXi headsets are lightweight and adjustable, designed to be worn all day long.

Durability: Our products are engineered to handle even the most demanding environments. Our kink-free, flexible gooseneck microphone booms, for example, are virtually indestructible—and stay right where you put them, day after day.

Interchangeability: Many VXi headsets are designed to connect to other major manufacturers' cords and amplifiers. So you can upgrade your headsets to VXi, while protecting your existing investment.

Warranty: VXi backs the industry's best headsets with the industry's best warranties—even though you'll probably never need them.

Value: Put it all together, and you see how VXi gives you much more headset for your money.

Learn more

To learn more about VXi, visit us at www.vxicorp.com.

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