

## Single platform, seamlessly integrating and unifying all Polycom video endpoints and infrastructure

### Maximizing your video conference investment by supporting Video Anytime, Anywhere on Any Devices

Deltapath® Video Mobility Controller (VMC) is an all-in-one device that is built to enable mobile videoconference and bridging the typical isolated corporate video islands to the outside world while offering security.

VMC integrates and unifies all Polycom video devices, routes users to conference room from the remote location, authenticate and authorize users for services, implement call-routing policies, and seamlessly provide features to all Polycom users anytime, anywhere, on any device.

Drive up videoconference usage by allowing employees to dial into conference room or conference bridges while they are at home or on the go. Break the traditional network boundaries and enjoy videoconference with external parties without compromising on security and privacy. Start an ah-hoc videoconference whenever you need.

### Key Features

**One-Time Guest Access** – Offer secured business-to-business calling without exposing your video endpoints to the public WAN. Create one-time disposable meeting access code for external parties to call in via SIP URL from any SIP based video endpoints. Protect your privacy by preventing external parties from calling in before or after the scheduled meeting time.

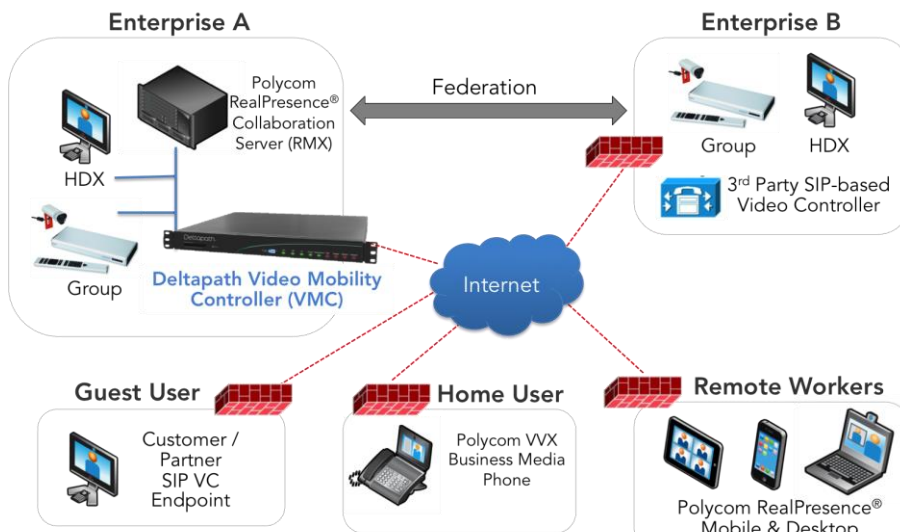
**Dial by Extension** – end users need not to remember lengthy and complicated IP addresses anymore. Simply dial by extension or the conference room to join a video conference call without complicated advance scheduling. Making a video call becomes extremely user friendly.

**Video Mobility** – through the built-in session border controller (SBC), VMC performs NAT traversal functions to enable remote users to connect any Polycom video endpoints such as RealPresence Mobile and VVX video phones from home office or anywhere on the public Internet.

**Universal Collaboration** – enjoy dual streams of video and content, whiteboard annotations, and far-end camera control from anywhere on any supported Polycom devices.

**Secure Provisioning** – safe guard sensitive account provisioning data through the built-in secure provisioning server. All external devices are automatically provisioned by VMC through encrypted means, preventing hackers from stealing passwords and gain access to your network.

**Safe Guard Against Threat On The Public Internet** – protect your UC network from hackers. The built-in SIP aware firewall can dynamically block external attacks such as brutal force and malformed packets.



# Enable Collaborations In Your Organization Through Video, Anytime, Anywhere, From Any Device

## Qualifying Questions

Do you face a problem with low utilization of your videoconference infrastructure because the features are limited to specific rooms?

Do you have videoconference sessions with parties in another time zone? How willing are the users to drive to the office in the middle of the night to join a video call?

Do you need to offer personal video endpoints for your executives at their home offices?

Do you have a mobile workforce who needs to see or share presentations from their tablets while they are outside office?

Do you have a need to allow external parties such as partners, suppliers, and customers to conduct videoconference with you?

Do you currently face the problem of outsiders being able to dial into your conference room or bridges anytime without your consent?

Do you currently own Polycom RealPresence Platform and need to extend its capabilities to your mobile workforce and external parties?

Are you worried about hackers who will infiltrate your UC network once you permit mobile users and B2B users to connect from the public Internet?

## Learn More

To learn more about how Polycom and Deltapath can help to solve your mobile videoconference needs, go to [www.deltapath.com](http://www.deltapath.com)

## Why Choose Deltapath Video Mobility Controller?

### Flexible & Scalable

- Designed for SMB to Enterprise customers
- Easily scale from 10 users to 6000 users
- Federation with trusted network to allow extension-to-extension dialing.

### On Premises vs. Cloud-based

- Operate your video conference calls mostly over your internal MPLS network to avoid unpredictable Internet connectivity issues that you may run into when using a cloud based video conferencing service.
- On premises VaaS offering available through Polycom Capital.

### Native support for Polycom endpoints & servers

- Polycom® RealPresence® Mobile
- Polycom® RealPresence® Desktop
- Polycom® Group® Series
- Polycom® HDX® Series
- Polycom® VVX® Business Media Phones
- Polycom® SoundPoint® IP and SoundStation® IP Phones
- Polycom® RealPresence® Collaboration Server (RMX)
- Polycom® RealPresence® Virtualization Manager™ (DMA)
- Polycom® RealPresence® Resource Manager

## Key Differentiators

### All-In-One Architecture

- VMC is a single device that includes a Firewall, SBC, SIP Proxy, Call Routing Engine, and Endpoint-Provisioning Server, simplifying your infrastructure.

### Maximize Your Polycom Investment

- Expand functionalities on your current Polycom infrastructure and drive utilization of your existing Polycom HDX/Group endpoints, and RMX by allowing your workforce to enjoy video conference at anytime, from anywhere, right on their mobile devices and computers.

### Reliability and Availability

- 1+1 clustering architecture that offers security, reliability, availability and scalability. Deltapath® VMC supports clustering of two appliance units while sharing the same IP address.

### Unified Communications Ready

- Upgrade to a full UC solution through a simple license upgrade.
- Connect all Polycom SoundPoint IP and VVX Business Media phones and enjoy IP Telephony, instant messaging, unified messaging, and leverage UC to streamline your business processes and simplify your communications infrastructure.

